



1000 degreesTM

1981 - 2021

IMPACT REPORT FY21

40 Years

of college graduates!

On behalf of all of us at 10,000 Degrees, THANK YOU for your unwavering support throughout our 40 years, but especially, over the last 20 months.

Inside, you'll see a glimpse of the brilliance of our students and alumni, and the countless ways you and your generosity enabled us to connect our students to the resources, programs, and support they needed to stay strong, positive, and engaged with their education. This year, you helped us to grow our Fellowship program, reach 12,000+ students, support 2,400+ in college, and celebrate 209 college graduates!

Thank you for standing with us and believing in a better world.

With love and gratitude.



Kim Mazzuca
President & CEO



Sandy Donnell
Chair, Board of Directors

“Students deserve the chance to work hard, pursue their education, and build a career. Organizations like yours are vital to that mission. Congratulations, 10,000 Degrees on **40 years of changing lives and building our future,** ONE DEGREE at a time.”

Dr. Jill Biden

Professor, Northern Virginia
Community College
First Lady of the United States



“My dream is to create **hope** and **opportunity** for students today. I want to help fulfill their dreams and change the lives of young students who will be the next generation of scholars in our community.”


Pepe Gonzalez

10,000 Degrees Honorary Board Member & Alumnus
Principal, Laurel Dell Elementary School
M.A., Sonoma State University, 2008
B.A., Dominican University of California, 2002

10,000 Degrees® is the leading, equity-focused scholarship provider and college success nonprofit in California.

Mission

To achieve educational equity and to support students from low-income backgrounds to and through college to realize their full potential and positively impact their communities and the world.



"10,000 Degrees was the support team I never knew I needed. They let me know that they were on my side, wanted me to succeed, and that their dedication to students was genuine. Now I work as a Fellow, showing up for students the same way 10,000 Degrees showed up for me."

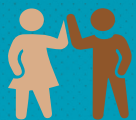
Diego Cobos

10,000 Degrees Fellow, North Marin
10,000 Degrees Alumnus

University of California, Santa Barbara, 2020

Our Fellows

lead the way



Our Fellows

87 Fellows Since 2012

60 who are 10,000 Degrees Alumni

41 who are current Fellows*



Supported by

14 Program Managers*

10 who are 10,000 Degrees Alumni

10 who were Fellows

*as of Oct 21

Our Fellows partner with students to make their college dreams true. Guided by our knowledgeable Program Managers, these near-peer mentors are recent college graduates and mostly 10,000 Degrees alumni who share lived experiences and backgrounds with our students. Their deep content expertise, strength-based approach, and belief in every student's potential allow them to connect meaningfully with students to help them navigate their college success journey.

Our



Our Core Values

We believe

- In the great potential of all students
- Every student should have equitable opportunities to a quality education and to graduate from college
- All our students and alumni are changemakers
- A college degree changes lives, families, and entire communities
- Education is the foundation of a just and equitable society



What We Do

Support to, through, and beyond college

- College Pathways Awareness & Preparation
- College & Financial Aid Advising and Navigation
 - Scholarships & Financial Aid Management
 - College Success Support
- Community College Transfer Support
- Career & Graduate School Readiness
 - Alumni Success

Model

Believe. Partner.
Connect.



How We Do It

**Equity-focused, student-centered,
and strength-based**

- No GPA or Test Score Requirement
 - Innovative Fellowship Program
 - Near-Peer Coaching
- Embedded on Campuses & Virtually
 - Community, High School & Post-Secondary Partnerships
- Campus Practitioner Workshops & Training

Who We Support

**12,000+ students and
families served each year**

- 100% Low-income Background
- 89% Black, Indigenous, Latinx & People of Color
- 85% First in Family to College

Our Growing Impact



Makayla Mouton

I am a recent graduate from San Jose State University who was selected to receive a 10,000 Degrees scholarship over four years ago.

Coming from a low-income neighborhood and being a first-generation college student, I needed all the help I could get.

This scholarship was tremendously helpful—it provided people to support me and helped me financially through school ... I had worked hard in high school and went through a lot in life, but all of it was to qualify for scholarships because I knew I wanted to go to college.

I'll forever be indebted to those at 10,000 Degrees who support me and people like me through this journey of life and college. Thank you to all the mentors and staff who continuously helped me be able to graduate!

Makayla Mouton

*10,000 Degrees Alumna
San Jose State University, 2021*



Serving Seven

SAN MATEO **SINCE 2018**

Magali P.

10,000 Degrees Student
University of California-Riverside,
2022

“As a recipient of a four year scholarship from 10,000 Degrees, I’m super grateful to Carla for her support. I was on academic probation during my first two quarters in college. During our check-ins, we set up a plan for the next quarter and determined I needed to be more involved on campus and find more community in order for me to be more academically grounded. It really did help! In my 2nd year I did much better and in my 3rd year, I got all A’s and one B! Carla really helped set me up for success. Now I’m in my senior year and ready to graduate in the spring, many thanks to the support of 10,000 Degrees!”



NAPA **SINCE 2018**

Edgar Correa Saenz

10,000 Degrees Student
Napa Valley College, 2022
Vintage High School, 2019

“My experience with 10,000 Degrees has been amazing! Words can’t describe how grateful I am to find a program that wants to make sure you reach your academic goals. With their support I have been succeeding in school and plan to transfer to a university by spring 2022!”



SANTA CLARA **SINCE 2018**

Jackie Poon

10,000 Degrees Student
Yerba Buena High School, 2021

“10,000 Degrees has been so helpful with applying for college and making it as little stress as possible. They help you during each step of the application process for colleges, applying for scholarships, and analyzing budgets and financial aid for each college! I honestly don’t think I would have done everything on time and at a decent quality without their help.”

Bay Area Counties

CONTRA COSTA SINCE 2017

Jennifer Gomez

10,000 Degrees Student
Contra Costa College, 2023



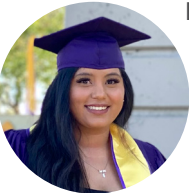
“With 10,000 Degrees, I have been able to get the support I need for school. I’ve learned about how I should transfer, save money, and how I can plan ahead; all things I had struggled with while on my own. In-person classes have been hard because it makes my schedule more complicated, especially on busy days, but I believe that I can get through it with the resources I’ve been given.”

SAN FRANCISCO SINCE 2018

Johanna Perez Gallardo

10,000 Degrees Student
San Francisco State University, 2021
Terra Linda High School, 2016

“Growing up as an undocumented student I always heard phrases such as, ‘You won’t make it in life.’ During these low points, 10,000 Degrees provided the love and support that no one else did. They gave me the opportunity of creating lifetime friendships, connections, and relationships. 10,000



Degrees taught me to believe in myself, my hard work, and my capabilities. Today, I am proud to say that I am a college graduate. With this degree, I hope to inspire other undocumented students of the program who have and continue to face challenges and obstacles in education.”

MARIN SINCE 1981

Joaquin Chavez-Krotky

10,000 Degrees Student
University of California, San Diego 2023
College of Marin, 2021



“Online learning was difficult for me during the pandemic but thanks to 10,000 Degrees, I had lots of support and they helped me get through the tough times ... I have always struggled in school and never thought I’d be able to go to college because of the finances and because I thought I wasn’t smart enough. 10,000 Degrees has supported me to stay in school and I am super grateful for that because now I get to experience life at UC San Diego, one of the top universities in the world and a college I never thought I’d be able to get into. I have had many doubts but with the support of 10,000 Degrees I have decided to continue towards my academic dreams and not give up.”

SONOMA SINCE 2009

Tashi J. Sherpa

10,000 Degrees Fellow & Alumnus
California Polytechnic State University-San Luis Obispo, 2021
Sonoma Valley High School, 2013



“10,000 Degrees has been with me in this journey since high school. They have paired us up with great mentors who are willing to guide you to succeed. 10,000 Degrees has started as a program, but I see them as a family who got your back. Thank you all for the support as I venture on to the next chapter of my life.”

Our Impact by

More Students & Families Served



12,000+

Students & Families
Served
vs 4,500 in 2016



2,400+

College Students
vs 1,106 in 2016



41

Fellows
vs 7 in 2016



9,000

Attended College
Workshops
vs 3,076 in 2016

Supported by

89

Staff

42

Alumni

100+

Academic Support Volunteers

300+

Volunteers & Career Mentors



the Numbers

More Financial Support

\$4.5M*

Scholarships
Awarded

vs \$2.6M in 2016

\$18K

Avg Free Financial Aid
per Student

vs \$16K in 2016

\$27M

Total Financial Aid
Leveraged

vs \$14.4M in 2016

Less Student Debt

88%

Less Student Loan
Debt Incurred than
National Average

10,000 Degrees
Students



\$900



Nationally

\$7,200

“I see the power of community colleges in my classroom every day. They meet students where they are with flexible schedules, so students don’t have to choose between work and school. They train for jobs, tailored to the communities they serve or give students a strong foundation for a four-year degree. And they don’t just improve individuals’ lives, they strengthen our country as a whole. What starts in one classroom can create a chain effect that is eventually felt by every single American.”

Dr. Jill Biden

Professor, Northern Virginia Community College
First Lady of the United States



More Graduates Beating the Odds

13% of students nationwide from low-income backgrounds earn bachelor’s degrees by age 24 versus 62% of their wealthy peers.

10,000 Degrees graduation rates far exceed national averages.

80%+

of 10,000 Degrees
four-year college students
earn bachelor’s degrees,
compared to 31% of their
peers nationally



1,000

College graduates from the
classes of 2016-2021



3x

Rate that 10,000 Degrees
community college students
transfer to and graduate
from four-year colleges.



* as of Nov 2021

40 Years

From providing scholarships to just a handful of Marin students in 1981 to now serving over 12,000 students and families annually in seven Bay Area counties, 10,000 Degrees has grown to be the leading equity-focused scholarship and college support provider in California.



**10,000 Degrees was founded
as Marin Education Foundation**

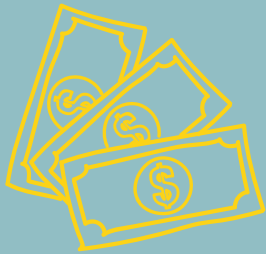
1981

“40 years ago, no one would have imagined that a new Marin scholarship program could become 10,000 Degrees, an organization now serving thousands of students from low-income families in Marin and six additional Bay Area counties. Since its founding in 1981, 10,000 Degrees has helped more than 20,000 students earn college degrees and has provided more than \$80 million in financial assistance ... Our graduates are highly visible. Some have become board leaders and significant donors. Individually, they demonstrate success in many fields, including finance, education, social services and health care.”

Judy Edgar

10,000 Degrees Founder and
Honorary Board Member





Marin Community Foundation and Buck Family Fund begin annual investment



Marin
Community
Foundation

**Awarded \$1.7M
in scholarships in
first three years**

1984

"If it weren't for those grants from 10,000 Degrees, I wouldn't have gone back to school ... Nobody can do the really important jobs without help. I'm a perfect example of that. I have three children and they all went to college thanks to 10,000 Degrees. They didn't just help me. It's generational."

Brigitte Moran

10,000 Degrees Alumna
Dominican University of California, 1984



"I've always thought of the staff and board of 10,000 Degrees as dream-weavers—encouraging, facilitating, and nurturing the aspirations of young people to reach for the stars. It's been one of the great privileges of my career to have been a supporter of this amazing enterprise. You've planted dream after dream, and the lives that you've altered as a result of that dream-weaving are making a difference in the Bay Area, in California, and across the country."

Dr. Thomas Peters

Former President & CEO, Marin Community Foundation





Kim Mazzucca

President & CEO

“Kim’s leadership and service on the NCAN board really transformed us into the organization that we are today. I am so tremendously grateful for her vision, her forward-thinking, and all the contributions she made, through NCAN.”

Kim Cook

CEO
National College
Attainment Network



“During her 20 years, Kim has transformed 10,000 Degrees into the leading college success program in the country. Her belief that every single human being deserves the opportunity to attain a college education has had profound effects not only on students, their families, communities, and educational systems—but upon us all.”

Sandy Donnell

10,000 Degrees Board Chair



1999

**Kim Mazzucca joins
as President & CEO,
turning focus to
educational equity**

“The organization has been blessed with outstanding guidance from Kim Mazzucca, our president and CEO for 22 years. Without her leadership, insights, inspiration and energy, 10,000 Degrees would not be what it is today.”

Judy Edgar

10,000 Degrees Founder and
Honorary Board Member



DOMINICAN
UNIVERSITY
of CALIFORNIA



**First Summer
Institute at
Dominican
University**

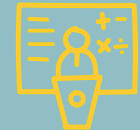
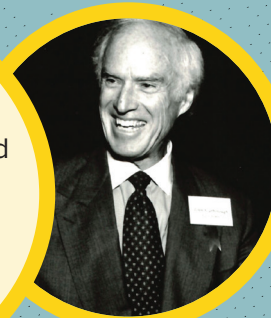


2000

"I have been extremely fortunate to know 10,000 Degrees as a scholarship recipient, supporter, donor and board member for over 25 years. During that time, I have watched the organization change the course of countless lives and entire families ... The one element that has remained totally consistent throughout its growth is the passion which 10,000 Degrees brings for educational opportunity - it drives unparalleled impact in our community."

"Education is the
foundation of a just and
equitable society"

John Scarborough
10,000 Degrees Honorary
Board Member



**Launched College Access
Program and Summer Application
Institute to build college
awareness among rising seniors**

Graham Brandt

10,000 Degrees Alumnus, Former Board
Chair & Honorary Board Member
10,000 Degrees Donor Since 2004
Vice President, Goldman Sachs
University of California,
Los Angeles, 1999



Graham & Talia Brandt



2002

Shifted support to 100% students from low-income backgrounds and became one of the only college success programs to offer support to undocumented students

“A college degree is something that no one can ever take from you. It’s a proud piece of paper that you can always hold up. More than that, a degree opens up doors—jobs you’d never have access to or even dream about. It truly did so for me, and now as an educator, I strive to be sure my students have the same opportunities I had thanks to 10,000 Degrees support. For our students, a college degree is a powerful tool—it changes the cycle of poverty for themselves and their future generations.”

Pepe Gonzalez

10,000 Degrees Alumnus, Former Board
Chair & Honorary Board Member
10,000 Degrees Donor Since 2007
Principal, Laurel Dell Elementary School
M.A., Sonoma State University, 2008
B.A., Dominican University of California, 2002





First Summer Institute at Sonoma State University

Expanded to Sonoma County

2009

“I came from El Salvador when I was nine. I’ve had opportunities that I wouldn’t have had there. Still, it was challenging to acclimate to a different environment and learn the language but my mom always spoke to us in English and we always utilized programs available to us. I first learned about 10,000 Degrees through my school counselor, and with their help, I attended St. Mary’s College. My first job was at 10,000 Degrees. I realized I wanted to give back. I oversaw College Access and the Summer Application Institute, mentoring and guiding low-income families around the college application process, just as 10,000 Degrees did for me.”

Monica Oliva

10,000 Degrees Alumna, Former Staff & Former Board Member
TA Reporting & Technology Lead, Autodesk
St. Mary’s College of California, 2006



“Throughout my career journey at 10,000 Degrees, starting as a College Advisor eight years ago, I’ve gained invaluable perspective, drive and a toolkit of experiences to effectively scale educational equity throughout the Bay Area as Director of Strategic Growth & School Partnerships. I am the most proud of the lasting impact my work has had on our students, school partnerships and organizational growth in our mission to support more students from low income backgrounds to and through college.”

Christopher Gonzales

Director of Strategic Growth & School Partnerships
University of California-Davis, 2012
Riverside City College, 2010



Charmaine Chow & Saul Peña

Saul Peña becomes first alumni Board Chair

“Meeting Sandy Peebles at the 10,000 Degrees office was a pivotal moment in my life. Sandy believed in me, and encouraged me to apply to all the schools that I wanted to attend. Up until that point, I didn’t have a support mechanism and despite my high GPA, I doubted myself at times. But Sandy never once doubted my potential, and remained steadfast in her commitment to helping me get to and through college. With the support of 10,000 Degrees, I attended the University of San Francisco on a full scholarship, and graduated with honors in economics.”

Saul Peña

10,000 Degrees Alumnus, First Alumni Board Chair
& Honorary Board Member
Vice President, Dodge & Cox
University of San Francisco, 2000



2010

Changed name to
10,000 Degrees



Created Fellowship Program. Fellows who are recent college graduates and often 10,000 Degrees alumni, provide near-peer, one-to-one student support

2012



“Sonoma State University (SSU) is a proud partner of 10,000 Degrees! Since the summer of 2012, SSU and 10,000 Degrees have collaboratively worked together to help students from low-income backgrounds to enter, persist, and graduate from post-secondary institutions with their baccalaureate degree. Together, we are positively impacting the lives of students and their families in our many diverse communities.”

**SONOMA
STATE
UNIVERSITY**

Wm. Gregory Sawyer, Ph.D.

Vice President for Student Affairs
Sonoma State University

“For anybody philanthropically driven in the Bay Area, 10,000 Degrees should be part of your core portfolio.”

Mitch & Susan Cohen

10,000 Degrees Angel Investors
& Supporters Since 2010

Invested in launch of
Fellowship Program in 2012




“When I’m on a college campus, I feel like I can take over the world, I can do anything, and I feel the same way when I’m in a 10,000 Degrees office. And I think a lot of our students feel that way too, especially because of the staff members, the people that are filling them up, that are telling everyone that you can do whatever you put your mind to.”

Chinna Ford

10,000 Degrees Alumna, Inaugural Fellow & Former Staff
College Success Program Manager & 12th Grade Dean,
Bridge the Gap College Prep
Owner, College Snaxx
California State University, East Bay, 2013





“The financial aspect of college was something that I found extremely stressful. The amazing people at 10,000 Degrees helped me in that they helped me keep perspective and really helped me educate myself on the entire financial process, which really empowered me to keep pushing forward.”

Carolina Garcia

10,000 Degrees Alumna

English Teacher, Herbert Slater Middle School

Dominican University of California, M.S. 2016, Teaching
Credential 2015, B.A. 2014

“I grew up in Tiburon, well-known for its wealthy citizens. But my mom was working several jobs to prevent us from being evicted. College applications were approaching, but I had no clue what to do or how I would afford college. My wealthier classmates had all the resources at their fingertips. Their parents were guiding them through the application process. They had SAT tutors. People assumed I had support .. but I needed help.

10,000 Degrees welcomed me in and asked me what my dreams were. I told them I wanted to go to college, and be a TV news reporter.

Now, I have my dream job reporting at the very TV station that I grew up yearning to work for, working with some of the anchors who I looked up to as a child. Every dollar and every minute 10,000 Degrees gave me made a world of difference.”

Sara Stinson

10,000 Degrees Alumna

News Reporter, KRON-TV
Cal State, Northridge, 2014



2014

Co-created inaugural Summer Bridge Program with College of Marin

COLLEGE OF
MARIN

“10,000 Degrees is an invaluable partner in College of Marin’s efforts to eliminate educational inequity in Marin County and ensure everyone can succeed in obtaining a higher education degree.”

Jonathan Eldridge, Ed.D

10,000 Degrees Board Member
Assistant Superintendent
Vice President of Student
Learning & Success
College of Marin





“10,000 Degrees helped me to prepare for the SATs and ACTs, and I got accepted at Dominican College. My major was public health because I liked the fact that you could do both education and research and use both to work with communities to get rid of disparities.

I think I’m changing the world by disseminating health and education resources to communities that are underserved. I’m good at mobilizing resources and people ... I’ll keep trying to help the people I serve to believe that they can go further than where they are now.”

Abigail Cadelina

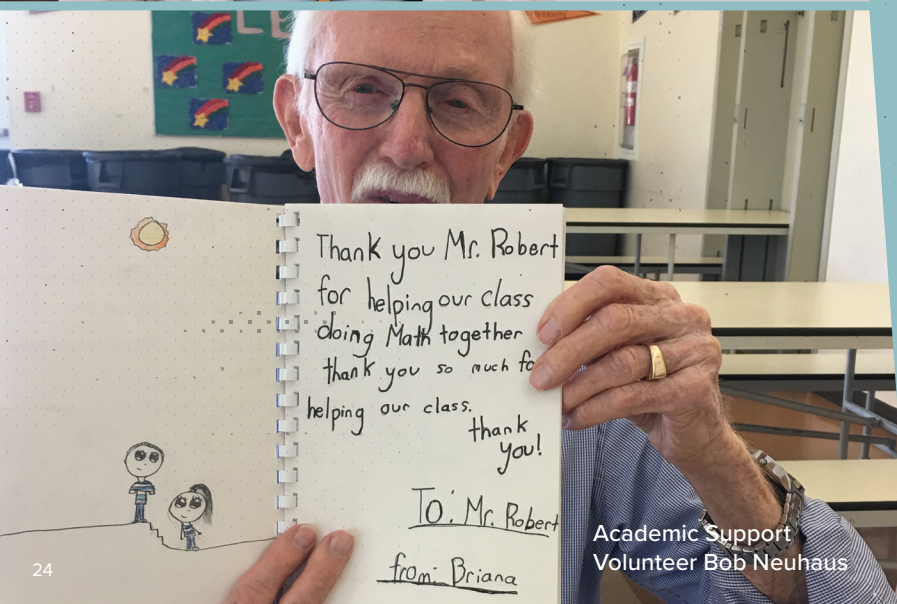
10,000 Degrees Alumna

6th Grade Writing Teacher, KIPP Summit Academy, KIPP

Bay Area Public Schools

Co-President, Asian Scholarship Fund

Dominican University of California, 2015



**Marin County School
Volunteers, now
called Academic
Support, merged with
10,000 Degrees**



**Expanded to
Contra Costa**

2017

Academic Support
Volunteer Bob Neuhaus

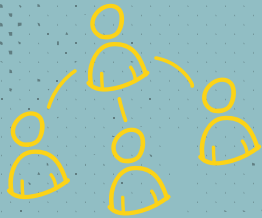
"I was and still am grateful for the financial support that 10,000 Degrees provided. I was able to get more involved in my college experience because I had more free time. I didn't need to work long hours because the scholarship paid for a lot of my necessities. Now I help students to understand the benefits in scholarship dollars vs loans. I'm proud of being an alum and for being allowed the opportunity to best serve the community I grew up in. With the creation of Panthers Get Degrees, I have been able to increase Marin City students' scholarship opportunities and provide wraparound support for students transitioning to high school, as well as college and career knowledge for them to make the most informed decisions upon high school graduation."

Rondell Gibson

10,000 Degrees Alumnus & Director of College Success, Marin Saint Mary's College, 2008



Rondell with his sister Ramona Polk



**Launched Panthers
Get Degrees**

**Launched
Community College
Success Program**



**Launched Career
Success Program**



Mary Wolfe, Mary Lynn Blattberg, and Chris Boyd



**Expanded to Santa Clara,
San Mateo, and San Francisco**



2018

**Meritus College Fund integrated with
10,000 Degrees to serve San Francisco
and South Bay college-bound students**



Expanded to Napa County

"The merger of Meritus College Fund and 10,000 Degrees combines the strength of two great organizations focused on supporting SFUSD high school students to and through college. Together, we can now serve students on the two and four-year college path to successfully navigate college and career success."

Mary Wolfe

10,000 Degrees Board Member
Chair, San Francisco Advisory Board
Former Board Chair, Meritus College Fund

2019

“What a joy it has been to be part of 10,000 Degrees for the past ten years! I’ve seen it grow not just in the number of staff, but our impact in the community. It’s been an honor and privilege for me to provide the much needed scholarship support to our students year after year. It’s an exciting time to be staff right now as we enter into new communities. I can’t wait to see what the next ten years will bring.”

Jin Choi

10,000 Degrees Director of
Scholarship Programs

University of California, Berkeley, 1997



Jin with 10,000
Degrees Student
Sam Esperon

2020

**Presented first virtual
Summer Bridge for ESL
students**

**SUMMER
BRIDGE**



“Education equity
belongs at the foundation
of American values.”

Jean-Pierre Conte

10,000 Degrees Board Member
Chairman & Managing
Director of Genstar Capital



Launched Summer Opportunities Summit, a free week-long virtual engagement program for rising seniors to jumpstart their college journey



2021

“As an educator of color, I strive to provide the support that I needed as a first generation, low-income student of color in my undergraduate institution. 10,000 Degrees strives to provide those tools and resources so that each scholar paves their own educational capabilities and builds their own vision of a career pathway. Working with my team of staff, we diligently work to meet our scholars’ highest potential and be there when they need us most. It is why I am constantly excited to work with like-minded individuals, knowing that we strive to foster this space of collective community growth through each educational goal reached.”



Karla Santiago

10,000 Degrees Director of 4 Year & Alumni Success
University of California, San Diego, 2014



“After graduating from UC Davis, I worked as a student advisor for the same 10,000 Degrees Summer Intensive Program I attended in high school. During that week, students disclosed their personal stories and shared their worries and hopes for the future. By conveying our own experiences and challenges as student advisors, we were able to motivate and inspire students to pursue a college degree. I felt a sense of gratification that I had never felt before.

My personal and work experiences have strengthened my conviction that education is critical to breaking the cycle of poverty for young people and their families by securing their path to professional fulfillment, favorable economic prospects, and contribution to healthy communities. The socioeconomic legacy our students carry presents an obstacle to higher education; helping overcome these institutionalized barriers is a matter of equity and social justice. In my current role, I have the opportunity to advocate for this right.

Tania Requenes

10,000 Degrees Alumna & Director of Community College Success

M.A., University of San Francisco, 2020

B.A., University of California, Davis, 2012

A.A., Santa Rosa Junior College, 2010

**Launched new
brand identity**



Tania (right) with
10,000 Degrees Student
Maria Coronado at
her College of Marin
graduation

**Awarded \$80M+ in
scholarships and helped
20,000+ students from
low-income backgrounds
graduate since 1981**





President Barack Obama with
Dr. Thomas Peters, Former
President & CEO of Marin
Community Foundation

The Power of Partnerships

10,000 Degrees collaborates with a vast network of partners who share our commitment to educational equity and our belief in the limitless potential of our students. By collaborating with foundations, scholarship funders, corporations, and schools, together we are helping students surmount the growing obstacles they face from college classroom to career.

10,000 Degrees work is more important than ever because we've been challenged as a country—by a pandemic, by an economic downturn, by social issues, and by racial issues. Donors and partners should support the work that 10,000 Degrees is doing because they are looking at systemic change and moving the needle on who has the opportunity in our country, who goes to college, and who will ultimately succeed. A degree changes everything for a student, their family, and their community.



Kim Cook, Chief Executive Officer, National College Attainment Network

Thank You to Our Foundation Partners

Thank you to our institutional partners who have invested in 10,000 Degrees to support our programs and our goal of serving over 12,000 students from low-income backgrounds annually.

Allensby Charity Fund
American Eagle Outfitters Foundation
Bank of America Foundation
Barinaga Goodman Fund of West Marin Fund
Bothin Foundation
City of Santa Rosa
College Futures Foundation
Comerica Charitable Foundation
Community Foundation Sonoma County
Consul General of Mexico, San Francisco
County of Marin
Crescent Porter Hale
ECMC Foundation
Edna Wardlaw Charitable Trust
Family Help Fund
Fenwick Foundation
Fleishacker Foundation
Fullerton Family Foundation
George H. Sandy Foundation
Ginnie and Peter Haas Jr. Fund
Gruber Family Foundation
The Harry and Jeanette Weinberg Foundation

Hearst Foundations
Heffernan Foundation
Isabel Allende Foundation
John Jordan Foundation
The Joseph Pedott Perpetual Endowment Trust
JP Conte Family Foundation
JP Morgan Chase Foundation
Justice, Justice Foundation
Kaiser Permanente Foundation
Kimball Foundation
Larry L. Hillblom Foundation
Marin Community Foundation
Marin Charitable Foundation
Mellam Family Foundation
Medtronic Foundation*
The Michael and Susan Dell Foundation
Milagro Foundation
Napa Valley Community Foundation
Napa Valley Vintners
The Peter A. & Vernice H. Gasser Foundation
Quest Fund
Robert and Shirley Harris Family Foundation

Roger Trinchero Family Foundation*
S. H. Cowell Foundation
Sand Hill Foundation
Sharks Foundation*
Sobrato Foundation*
Solano Community Foundation
Sonoma County Board of Supervisors
Sonoma County Office of Education
Speedway Children's Charities
The Stanley S. Langendorf Foundation
Stupski Foundation
Taube Philanthropies
Union Bank Foundation
Wellington Management Foundation
West Marin Fund
The William H. Donner Foundation, Inc.
Winifred Johnson Clive Foundation

**New Foundation Partner*

Learn More

Gracie Francisco
Director, Institutional
Advancement
415.459.4241
gfrancisco@10000degrees.org



10000degrees.org/foundation-partners

Corporate Partners

As a 10,000 Degrees partner, your corporation can play a critical role in educating the next generation of professionals, in building a diverse talent pool, and in strengthening the economic vitality and social health of our communities. We are grateful for our many corporate partners that share a common goal with 10,000 Degrees to provide students from low-income backgrounds with greater access to career opportunities and resources.

There are many ways to partner with 10,000 Degrees, from volunteering, to internships, to mentoring, to providing grants and scholarships.

Learn More:



Megan Topping
Director, Corporate Engagement
415-451-4018 | mtopping@10000degrees.org



Gwen Snider
Career Success Manager
510-393-2396 | gsnider@10000degrees.org



“Equitable access to high-quality education and employment opportunities are two of the most powerful predictors of success. 10,000 Degrees consistently works to break down the barriers that stand between students and those opportunities, and Bank of America supports this work because we see the positive impacts it has in our community and want to foster their continued strategic growth so they can have an even greater impact in the future.”

Amy Loflin

Senior Vice President - Napa,
Marin, Sonoma Market Executive

BANK OF AMERICA 

School Partners

We have the privilege of working directly with teachers, counselors, administrators, and volunteers in over 42 Bay Area high schools and 166 community colleges and universities across the Bay Area and nationwide.

The partnership between 10,000 Degrees and Sonoma State University is a win-win because we both want to help students to attend college and to succeed together. We are able to help more first-generation and low-income students to reach their goals and dreams. By providing additional information, support, and connections together, we help make college dreams come true. If another school were interested in partnering with 10,000 Degrees, I say, do it, don't hesitate. You will change the lives of many promising students."

Dr. Judy Sakaki
President, Sonoma State University



Learn More:



Traci Lanier
Vice President
tlanier@10000degrees.org



Christopher Gonzales
Director Of Strategic
Growth & School Partnerships
cgonzaless@10000degrees.org

TOP COLLEGE PARTNERS

California State University, Sacramento
City College of San Francisco
College of Marin
Contra Costa College
San Francisco State University
San Jose State University
Santa Rosa Junior College
Sonoma State University
University of California, Berkeley
University of California, Davis
University of California, Merced

PARTNER HIGH SCHOOLS

Contra Costa
Greenwood Academy
John F. Kennedy High

Marin
Archie Williams High
Madrone High
Marin Oaks High
Novato High
Redwood High
San Andreas High
San Marin High
San Rafael High
Tamalpais High
Tamiscal High (Alternative)
Terra Linda High
Tomaes High

Napa

American Canyon High
Calistoga Junior/Senior High
Napa High
Valley Oak High
Vintage High

San Francisco

Balboa High
Burton (Phillip and Sala)
Academic High
Downtown High
Independence High
Lincoln (Abraham) High
Marshall (Thurgood) High
S.F. International High
Wells (Ida B.) High

Santa Clara

Andrew P. Hill High
Independence High
Yerba Buena High

Sonoma

Archbishop Hanna High School
Casa Grande High
Creekside High
Elsie Allen High
Healdsburg High
Laguna High
Petaluma High
Piner High
Ridgway High
Sonoma Valley High

10,000 Degrees Scholarships for Equity

Scholarships by the Numbers

100%

of our scholarships
are focused on
equity

100%

of recipients are
from low-income
backgrounds

89%

of recipients are Black,
Indigenous, Latinx &
People of Color

\$4.5M

in scholarships
awarded*

85%

of recipients are
first in family to
college



Learn More:

Jin Choi
Director, Scholarship Programs
415-451-4002 | jchoi@10000degrees.org

* as of Nov 2021

Scholarship Partner Spotlights

Utah Jazz Scholarship

For students from low-income backgrounds pursuing a 4-year degree at a Utah university.

“We believe strongly in the power of education to change lives. The Utah Jazz Scholars Program reflects our desire to help students from underrepresented groups who have historically received fewer resources and less support.”



Ryan and Ashley Smith

Owners of the Utah Jazz

“Thanks to 10KD and Utah Jazz, I don’t have to worry about financial aid in my education. Not only have they helped me financially, but their resources have helped me with any questions I have about college and I have more time to focus on my classes.”

Gabriela Rosas

Utah Jazz Scholar

La Cheve American Dream Scholarship

For undocumented students pursuing a degree in business or science at a 4-year college.

“When I got accepted to colleges but rejected for financial aid, I knew what it meant to be undocumented. 10,000 Degrees provided a scholarship and mentor who believed in me. I thought that my dream to open a business and provide scholarships to undocumented students was so far-fetched. But the day I figured out I could, I was crying. Knowing that every meal or drink my customers buy supports students makes me proud.”

Cinthya Cisneros

10,000 Degrees Alumna

Founder of the La Cheve American Dream Scholarship for 10,000 Degrees students

Owner of La Cheve Bakery & Brews, Napa

Sonoma State University, 2012



Amyris Scholarship

For Black and African American students in STEM, business, and marketing.

“Access to education for all requires a steadfast commitment to bring funding, community, and opportunity directly to students. It’s an honor to partner with the United Negro College Fund and 10,000 Degrees and play a role in helping students achieve their higher education goals and also help foster diversity and inclusion in the biotech industry.”

John Melo

CEO and President of Amyris

amyris



Legacy Society

10,000 Degrees mission is very important.

It's exciting to see people who come from different backgrounds come together to serve a common goal. We believe that a college education is an absolute must, and realize there are a lot of people in our community who cannot avail themselves of any education. That's why it's so important to give back.

We give to 10,000 Degrees because we feel that if you truly believe in something, that it's the right thing, and you have the ability, you're obligated to give. And you have to build it in as a legacy too.

By putting 10,000 Degrees as a beneficiary into our estate plans, we're setting an example for our children. We didn't just say something was important, we showed that 10,000 Degrees is important even after our deaths and we feel strongly that 10,000 Degrees should continue even when we are gone.

When you join the 10,000 Degrees Legacy society, you're not pledging a specific amount. You're just pledging that you will do it. This is our future and it's all part of what we can do today.

Marty & Marlene Stein

*10,000 Degrees Sonoma Advisory Board Member & Legacy Society Members
Sonoma County Founding Members, 2009*

Monthly Giving

Your monthly gift helps us plan for the future and ensure our students get the year-round support they need to graduate.

Make a Donation

Online or by check, every gift makes a difference in students' lives.

10000degrees.org/donate

Estate & Legacy Gifts

Create a legacy of opportunity for the future! Name 10,000 Degrees in your estate plans.

Great Ways to Give!

For a complete list of supporters go to: 10000degrees.org/supporters

Donor Advised Funds

When making a charitable gift to 10,000 Degrees from your DAF, provide our **Tax ID #95-366-7812**.

Stock Gifts

We welcome gifts of publicly traded stocks, mutual funds, and bonds.

Matching Gifts & Workplace Giving

Double your donation! Many companies will match your gift to 10,000 Degrees.

10000degrees.org/waystogive

10,000 Degrees is a 501(c)(3) nonprofit organization. Donations to 10,000 Degrees are tax-deductible. Tax ID #95-3667812.



Learn More

Caroline Silverstein, Chief Development Officer
415.451.4016 | csilverstein@10000degrees.org

A Smart Investment

Fiscal Year July 1, 2020 - June 30, 2021

STATEMENT OF ACTIVITIES

REVENUES

	FISCAL YEAR ENDED	
	JUNE 30, 2021	JUNE 30, 2020
Grant Income	\$4,393,618*	\$5,005,835*
Individual Giving	4,979,189	5,198,059
Special Events Revenue	1,243,889	1,328,637
Program Services	285,000	350,739
Other Income	1,706,629	704,589

TOTAL REVENUES	\$12,608,325	\$12,587,859
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EXPENSES

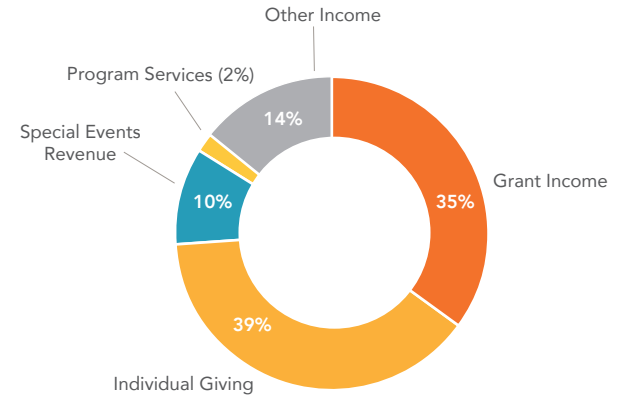
Programs & Scholarships	\$9,439,568	\$9,196,033
Administrative	1,439,909	1,393,369
Fundraising/Development	1,341,300	1,275,046

TOTAL EXPENSES	\$12,220,777	\$11,864,448
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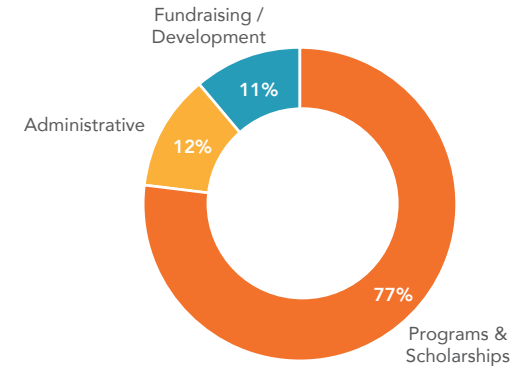
INCREASE IN NET ASSETS	\$387,548	\$723,411
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*Includes multi-year grant funding.

REVENUES



EXPENSES



Experts Agree on Our Leadership & Efficiency

Demonstrating our financial health, responsibility, and commitment to accountability and transparency, we consistently receive top ratings in third-party reviews. In fact, America's largest independent charity evaluator, Charity Navigator, has awarded 10,000 Degrees its top rating of Four Stars for eight consecutive years. **This places us in the top 9% of all charities they evaluate.**



Thank you to
the Buck Family
Fund of the Marin
Community
Foundation
for 40 years of
partnership and
investment.



Marin
Community
Foundation

Leadership

Board of Directors 2020 - 21

Sandy Donnell, *Chair*
Guy Lampard, *Vice-Chair*
Peg Pike, *Treasurer*
Eric Bindelglass, *Secretary*
Susan Preston, *Assistant Treasurer*
Sheila Larsen, *Assistant Secretary*
Toby Mumford, *Ex-Officio*

Jay Abbe, *Chair, Sonoma Advisory Board*
JP Conte
Janelle Charles
Jonathan Eldridge
Deborah Goldman, *Chair, Napa Advisory Board*
Wynne Grossman, *Co-Chair, Contra Costa Advisory Board*
John Jorgensen
Denise Lucy
Mike Mauzé
Mark Mokelke, *Chair, Marin Advisory Board*
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Lizbeth Najera-Muñoz
Bert Richards
Nikhil Sharma
Luis Silva-Behrens

Madeleine Sinclair
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Tam Tiet
Michael Whitcomb
Mary Wolfe, *Chair, San Francisco Advisory Board*
Kim Mazzuca, *President*

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Barbara Dalmau
Herb Dwight
Pepe Gonzalez
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Peter Lee
Saul Peña
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John Scarborough
Sharon Segal
William Smith
Wanden Treanor
Giulia Welch

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Melody Howe Weintraub, *Co-Chair*

Sandy Donnell, *Interim Co-Chair*
Mark Bustillos
Wynne Grossman
Will Hayes
Valerie Johnson
Susan Lindheim
Joanne Levy-Prewitt
Jessica Mena Flores
Lynne Royer

Marin Advisory Board

Mark Mokelke, *Chair*
Pam Cook
Barbara Dalmau
Linda Frank
Pepe Gonzalez
Monica Mehra
Angela Nicholson
Lisa Scopazzi
Donna Seager
Fred Silverman
Tracy Solomon
Gabrielle Tierney

Napa Advisory Board

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Yuan D' Antilio, Ph.D
Natalie deLueze
Jeff Dodd
Matt Eisenberg
David Freed
Carol Guthrie

Micki Hambro
Michele Ikemire
Manbin Khaira Monteverdi
John Mackie
Beth Painter
Alfredo Pedrosa
Chris Roth
Ira Schwartz

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Carmen Castro-Franceschi
Lia Economopoulos
Vanessa Holton
John Jorgensen
Derek Ku
Margy Lowerdermilk
Kevin Lowry
Melisa Power
Robert Retana
Ellie Shephard
Vicki Tang
Michael Whitcomb
Mona Zhao

Sonoma Advisory Board

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Pedro Avila
Kristi Burgess-Ebner
Lisa Carreño
Sonu Chandi

Pam Chanter
Herb Dwight
Jane Dwight
Mitch Greenberg
Steve Herrington, Ph.D.
Katie Jackson
Gerald Jones, Ph.D.
Andrea Learned, Ph.D.
Mariana Martinez, Ph.D.
Cynthia Negri
Steve Page
Monica Pelayo
Alan Preston
Greg Sawyer, Ph. D.
Marty Stein
Lisa Wittke Schaffner

South Bay Advisory Board

Jennifer Sweeney, *Chair*
Gordon Chaffee
Chris Funk
Trish Hayward
Peter Katz
Mike Marcellin
Soagal Nance
Tracy Sedlock
Nikhil Sharma

Lead Investors

10,000 Degrees Lead Investors who generously donated \$25,000 or more between July 1, 2020 - June 30, 2021.

Jay & Kären Abbe[°]
The Alcott Family
Amyris
Suzanne Badenhoop &
Guy Lampard*
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The Bothin Foundation^{°°}
Lynn Brinton & Dan Cohn[°],
in honor of Sandy Donnell

Canal Alliance[°]
The Carlisle Van Ornum Vocational
Scholarship - Cloverdale[°]

Gordon Chaffee & Nancy Kedzierski[°]
The Moira Chatton Memorial
Scholarship Fund[°]

The Child Care Scholarship Fund^{°°}
Susan & Mitchell Cohen^{°°}
The J-P Conte Family Foundation
The Crescent Porter Hale Foundation
The Shelby Cullom Davis Charitable
Fund, Inc.[°]

Jean Davis & Gregory Young[°]
The Michael and Susan Dell
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Dodge & Cox^{°°°}
Herbert & Jane Dwight[°]
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The Andrea and Wayne Erdbrink
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First Republic Bank^{°°°}
Susan Flagg & Carlo Rocca^{°°}
The Beatrice Fox Auerbach
Foundation^{°°°}
David & Elaine Freed[°]
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The Joseph A. & Judith M. Gappa
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Gruber Family Foundation^{°°°}
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Foundation Sonoma County[°]
The Winifred Johnson Clive
Foundation

The John Jordan Foundation[°]
The Kaiser Permanente Foundation
The Kimball Foundation^{°°°°}
John A. Kouns Memorial Scholarship^{°°}
La Cheve's American Dream
Scholarship
Loomis, Sayles & Company
Gale & Jon Love[°]

The Lynx Foundation^{°°}
Scott MacLeod
Marin Community Foundation^{°°°°}
The Marin Retirement Communities
Scholarship Fund^{°°}

Alison & Mike Mauzé[°]
Chuck & Chris Michaels^{°°°}, *in honor
and memory of Mike Michaels*

The Moeller Foundation, Inc.[°]
Nam-Macgill Fund
Nam-Macgill Fund
Napa Valley Vintners

The New Leader Scholarship Fund^{°°°}
The New Roads Education Fund[°]
Saul Peña & Charmaine Chow^{°°°}

Susan & Alan Preston[°]
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Solano Dermatology Associates[°]

Sonoma County Board of
Supervisors[°]
The Sonoma County Medical Assoc
& Alliance Health Care Scholarship
Fund[°]
Sonoma County Office of Education[°]
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Jennifer & Ryan Sweeney[°]
Terri Tachovsky & Karen Knudson[°]
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The Uplands Family Foundation
The Harry and Jeanette Weinberg
Foundation
Wellington Management Foundation[°]
Keith Wilde Scholarship Fund
Wizard487 Fund[°]
Mary & Michael Wolfe[°]
Dylan Young, *in honor of Chris Young
and in memory of Ken Young*
Anonymous (6)

Loyal 10,000 Degrees Donors for:

20+ years ^{°°°°}
15+ years ^{°°°}
10+ years ^{°°}
5+ years [°]

Thank you for making college dreams come true for 40 years!

Lead Partners

We are grateful to our lead partners who believe in our students and invest in our work with their time, energy, and financial support.

ABBEE, WEITZENBERG,
WARREN & EMERY PC

Accel

amyris

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Bank of Marin

BLACKROCK

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SONOMA
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COUNTY OF MARIN

J-P CONTE
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HALE
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Jackson
FAMILY WINES

JJF
THE JOHN JORDAN FOUNDATION

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KEYSIGHT
TECHNOLOGIES



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Thank you to the Buck Family Fund of the Marin Community Foundation for 40 years of partnership and investment.

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FOR OUR COMMUNITY



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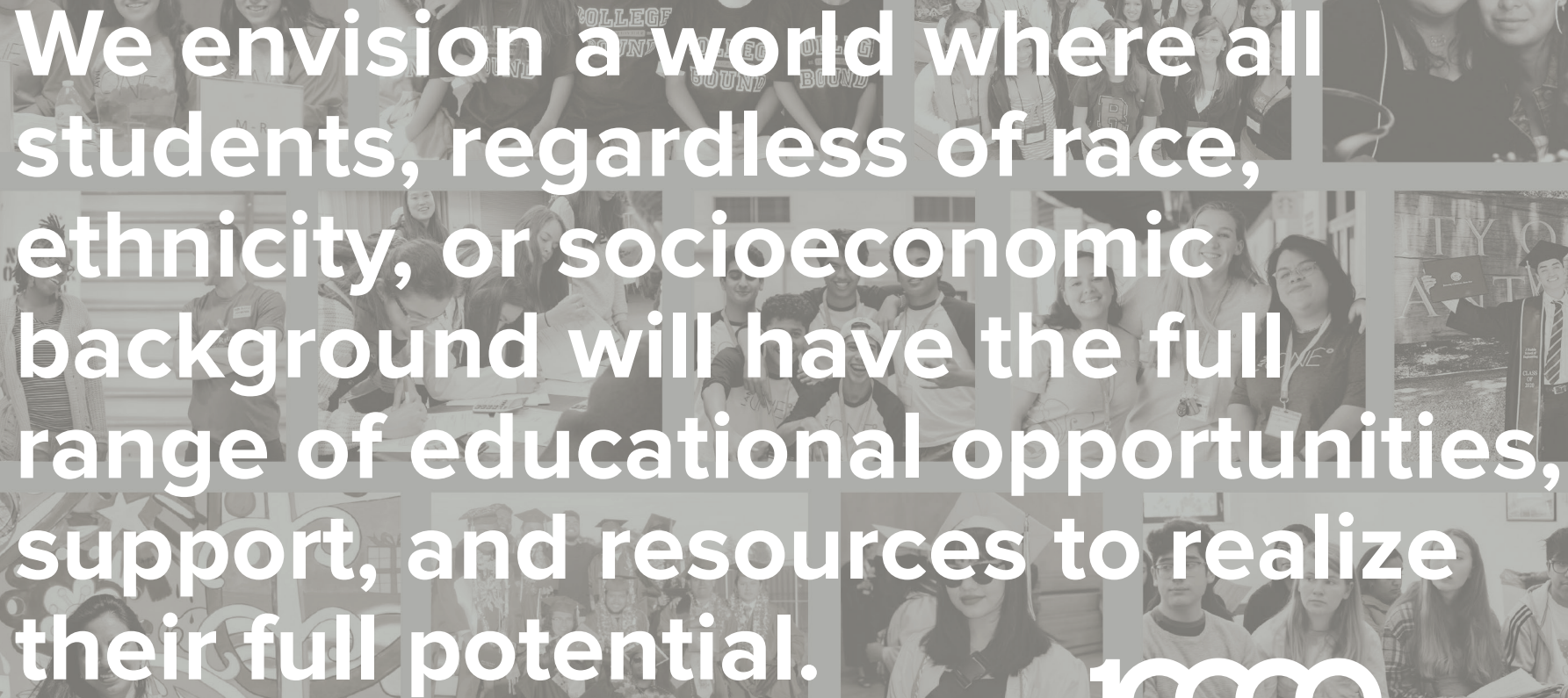
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