THANK YOU FOR BEING **ONE AMAZING** COMMUNITY!



Alma Lissette Perez-Ramirez 10,000 Degrees Alumna Califórnia State University, Chico 2020

FY20

Dear Supporters,

To you, our students, supporters, partners, donors, Board and staff, THANK YOU for being a part of our ONE AMAZING COMMUNITY!

From COVID-19, to the deep prevailing racial injustices, to the devastating fires, our students, families, and communities suffered greatly this year.

Yet, because of your generosity, compassion, and enduring belief in our mission, we have so much to be grateful for and to celebrate! This year, we reached 12,000 students and their families, supported more than 2,200 in college, and celebrated our largest graduating class ever: 244!

This Donor Booklet is dedicated to you, and to the countless ways you helped us to stay positive, strong, and together this year so that we could keep our students from low-income backgrounds engaged and connected to their education.

Thank you for being there for our students, and thank you for being One Amazing Community!

him Many

Kim Mazzuca President & CEO

Caroline dilverstein

Caroline Silverstein Chief Development Officer

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10,000 DEGREES ANGEL INVESTORS

Gifts of \$250,000 and more

Investing in the education of our local students benefits all of us. We could not accomplish our goals without the support, involvement, and enthusiasm of our most generous supporters. Thank you!

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10,000 DEGREES SONOMA COUNTY FOUNDERS CIRCLE

Gifts of \$100,000+ for 10,000 Degrees in Sonoma County

Thank you to these generous donors who were responsible for our expansion into Sonoma County in 2009! Your loyal support is making a difference for thousands of students and their families in Sonoma County.

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Multi-year pledges of \$5,000 or more annually

Thanks to generous multi-year gifts from our Laurel Society, we can confidently plan for the future. Because of you, thousands of students are getting consistent year-round support to get to and through college! Thank you!

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10,000 Degrees students, Genesis Ortiz-Rubio, her mother, and Samuel Chavez, at their College of Marin graduation in 2019



DHNHH

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10,000 DEGREES LEGACY SOCIETY

Planned Gifts

The Legacy Society at 10,000 Degrees, also known affectionately as the Marjorie Mooney Legacy Society in recognition of our first planned gift, consists of supporters who have made estate plans to benefit 10,000 Degrees. Members of the Legacy Society are acknowledged without regard to gift level, as each gift represents a lifetime commitment to supporting students from low-income backgrounds in pursuit of their dreams of graduating from college.

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Sharon Segal

10,000 Degrees Donor Since 2009 Honorary Board Member Legacy Society Member

Living in Marin, I never realized how many students were living under the poverty line. Once I met Kim Mazzuca, President and CEO of 10,000 Degrees, I began to understand the need. And I also knew that this was something I could never turn my back on. Without education, people have a very small chance of making it in



this world and being successful. Education is the great equalizer.

10,000 Degrees entire staff is 100% committed to the goals they have set for themselves. Their enthusiasm is overwhelming. Everyone is dedicated to helping all the students in need.

10,000 Degrees work will never be done. There is always more to do, and I feel very blessed and honored to be on their Honorary Board. I will be involved as long as I can to help young people get the education they deserve and help college graduates go on to change the world.

Giving to 10,000 Degrees is a long-term commitment for me. I want to make sure that 10,000 Degrees goes on forever, and I'd like to be a part of it, whether I'm on this earth or looking down from above.

I cannot think of a better way to help my community and help a young person than by giving to 10,000 Degrees. To me, it's the most important gift that I can give.

10,000 DEGREES DONORS

We are very grateful to our amazing community of donors who generously gave to 10,000 Degrees between July 1, 2019, and June 30, 2020. Thank you for being ONE DEGREE of change!

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\$100,000 and more

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Suzanne Badenhoop & Guy Lampard

10,000 Degrees Donors Since 2015 Suzanne Badenhoop, One Amazing Night Committee Member Guy Lampard, 10,000 Degrees Board Vice Chair

Almost 20 years ago, I (Guy) volunteered to be a mentor for a Marin City student, Rondell Gibson. Rondell was in high school and part of the Marin Education Fund, now 10,000 Degrees. I helped him apply for colleges and financial aid. We were



both very proud of him when he graduated from St. Mary's College. Today, Rondell is the 10,000 Degrees Southern Marin Program Manager, overseeing Marin City programming.

Why do we give to 10,000 Degrees? Rondell! Rondell is the answer for everything. But seriously, there is a constituency of people who can really be helped by 10,000 Degrees. If you care about our society and want to be helpful, it's a natural fit.

Given the over 80% college graduation rate for 10,000 Degrees students, which is well above the national average, supporting 10,000 Degrees is a no-brainer. And these students are also graduating with significantly less debt. Their mission is very close to our hearts. But the implementation and impact of the program are the greatest selling points.

COVID-19 has revealed a lot of inequities in this world. The way that the 10,000 Degrees staff rallied to address those needs is just amazing.

If you want to invest in a successful organization that changes lives of young people for the better, you too can affect the arc of success for young people and our society as a whole by investing in 10,000 Degrees. We feel it's the best return on our investment!

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Maria Arreguin

10,000 Degrees Student Santa Rosa Junior College, 2022

Maria Arreguin, a first-generation college student, first heard about 10,000 Degrees from her high school counselor. "I was talking to him about whether college was really the thing for me. My parents didn't go to college so I didn't have anyone to talk to about college or financial aid. My counselor said that shouldn't deter me and knew the perfect people to speak to ... 10,000 Degrees!"



During her sophomore year in high school, Maria attended 10,000 Degrees Summer Intensive, and learned about different colleges. "My heart was intent on going to college, and 10,000 Degrees helped me do school searches and learn the different requirements for applying to each one," says Maria, who now attends Santa Rosa Junior College with plans to apply to their nursing program. "10,000 Degrees also provided emotional support. I had a really rough patch with my parents, and they were always there for me. I worked at SRJC's Intercultural Center, where 10,000 Degrees was based, and so I would stop by and say hello every day."

"Now, even with the pandemic, the 10,000 Degrees team still reaches out to me virtually," Maria says. "Marisol, Josue, and Halea have all been helpful when I have a question. They helped me with college applications, financial aid, emotional support, and have been there to answer any college questions I have."

If it hadn't been for 10,000 Degrees, I wouldn't be in college today. Elizabeth C. & Thomas T. Tierney[°] Union Bank Foundation[°] Vivek Vaidya & Pallavi Gupta[°] Maria & David Waitrovich[°] Paul Whitehead & Justine Corey-Whitehead[°] Richard & Geraldine Wong The Jonathan C. Ying Fund The Zafran Family[°] Anonymous (3)

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Tania Requenes with 10,000 Degrees student Walter Hernandez Rivas at his 2018 College of Marin graduation

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Tania Requenes

10,000 Degrees Program Manager, College of Marin 10,000 Degrees Alumna & Staff Since 2012 MA, University of San Francisco, 2020 BA, University of California, Davis, 2012 AA, Santa Rosa Junior College, 2010

I first got involved with 10,000 Degrees as a high school student in 2005. I'm the oldest in my generation, and no one in my family had any knowledge about the college experience. I was a strong student, but not getting the support that I needed. Being accepted into the 10,000 Degrees Summer Intensive was life-changing. It was the first time I set foot on a college campus, and the first time I thought college was possible for me.

After I graduated, 10,000 Degrees offered me a summer job as a Summer Intensive advisor. Initially, I took the job to give back to an organization that had taken a chance on me. But I became inspired to help students with similar shared experiences. Later that year, I was hired as an intern and then promoted to 10,000 Degrees Fellow. Now, I'm a Program Manager on our College Success team. Since graduating, my sister has graduated college and my brother is finishing his last quarter at UC Santa Barbara. I have also been able to help my cousins enroll in college, including some in community colleges. I have seen first hand the life-changing opportunities that higher education offers, including economic stability and job security.

At 10,000 Degrees, we are able to change some of the systemic institutional barriers and create more equitable systems of change. Returning to the community and giving back is incredibly important to me. I really believe in this work and want to dedicate my life's work to making education a reality for all students.

> Receiving a higher education is truly life-changing, and breaks the cycle of poverty for many students, including me.

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10,000 Degrees students at 2019 Summer Intensive

"First generation students and immigrants are the engines of economic prosperity for the United States. Upholding their right to succeed and thrive is a key tenet of The American Dream."

Jean-Pierre L. Conte

2019 San Francisco Changemakers Honoree Chairman of Genstar Capital and founder of the J-P Conte Family Foundation

SAN FRANCISCO CHANGE MAKERS DINNER 2019

Inside The Green Room at the San Francisco War Memorial, 10,000 Degrees supporters joined together on September 26, 2019, for our inspiring annual event, San Francisco Changemakers.

JP Conte, Chairman of Genstar Capital and founder of the J-P Conte Family Foundation, was honored as the 2019 San Francisco Changemaker. A major supporter since 2017, JP's commitment to 10,000 Degrees is foundational to the expansion of our college success programs in San Francisco.

And, thanks to our generous sponsors, donors, and guests, we raised over \$300,000 for the students and programs of 10,000 Degrees in San Francisco!

Thank you to the 2019 Changemakers Event committee, co-chairs Julie and Michael Whitcomb and the San Francisco Advisory Board. Kim Mazzuca with Dr. Steven Herrington at 2019 Sonoma Changemakers Dinner



"The goal of the Sonoma County Office of Education is to ensure that all Sonoma County students, regardless of background, graduate high school ready to succeed in college and career. That's why we're proud to partner with organizations like 10,000 Degrees that are working hard to close the achievement gap and create opportunities for all students."

Dr. Steven Herrington

2019 Sonoma Changemakers Honoree Sonoma County Superintendent of Schools At our Sonoma County Changemakers Dinner on October 22, 2019, guests enjoyed an intimate evening and a special presentation honoring our 10,000 Degrees Sonoma County Changemaker, Dr. Steven Herrington, a 10,000 Degrees supporter since 2014 and Sonoma County Superintendent of Schools.

Held at the Prelude Restaurant at Sonoma State University, all event proceeds benefited 10,000 Degrees students and programs in Sonoma County.

Event Committee

Donna Seager Liberatore, *Co-Chair* Sharon Segal, *Co-Chair*

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Pictured at right: Our ONE Amazing Community celebrating virtually on Saturday, April 25, 2020

(pictured from left to right): Katrin Ciaffa, Justine Corey-Whitehead & Paul Whitehead, Toby Mumford, Julian Mackie, John Mackie & Kate Ecker, Deborah Goldman, Margy Halloran, Michael & Julie Whitcomb, Ethan & Jacob Moeller, Eric Bindelglass & Gabrielle Tierney, and Kaylyn Lee Swenson.



When the COVID-19 lockdown began last March, it prompted us to reimagine our in-person gala into a virtual celebration, "ONE Amazing Community."

Never could we have anticipated the tremendous outpouring of love and generosity that you showed our students from low-income backgrounds. Hundreds of you joined by Zoom from near and far to raise a virtual toast and virtual paddle in honor of our students.

And because of YOU, we met our fundraising goal of over \$1M—a tremendous feat given current events!

SO TO YOU, OUR ONE AMAZING COMMUNITY, WE EXTEND OUR DEEPEST GRATITUDE.



















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The 10,000 Degrees Team Supporting Students To and Through College

10,000 DEGREES STAFF

Thank you to our dedicated staff! We are so grateful to your amazing commitment to our students!

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Susanna Zúñiga-McGuire, Accounting Manager

STAFF WHO HAVE WORKED FOR 10,000 DEGREES:

20+ years ^{••••} 15+ years ^{•••} 10+ years ^{••} 5+ years [•]



Jin Choi

10,000 Degrees Scholarships Director B.A., University of California, Berkeley, 1997

One of our core beliefs at 10,000 Degrees is that education is the great equalizer. It can help an individual escape from the cycle of poverty. As a first-generation college graduate, I got to see this first hand.

I grew up in foster and group homes. I attended four different high schools and moved over a dozen times before I was even in college. Getting into and graduating from UC Berkeley is one of the greatest accomplishments of my life.

High school did not prepare me for the academic rigors of Berkeley. I was failing most of my classes. I was working, and received some financial aid, but I was barely getting by. I went to my advisor, Pat, and told her I wanted to drop out. Somehow, I ended up telling her my entire life's story. By the end of our conversation, she was in tears ... but she wanted to help. Pat connected me to Daisy in the financial aid office who helped me get more financial aid. Pat also withdrew me from the classes I was failing, so I got to start my second semester clean.

I wish I had known about an organization like 10,000 Degrees when I was going to school. Although I was pretty much on my own, by the grace of God, I graduated. Now, I'm in a position where I'm the Daisy, and get to give away \$4 million a year in scholarships to students in need. Sometimes things happen for a reason. I feel so lucky to have worked for 10,000 Degrees these past nine years, and see everything come full circle. I am proud to be **ONE DEGREE**.

> Everyone who works at 10,000 Degrees really cares about our mission, equity, and our students and, for most people, it's more than just a job.

Jin Choi (back), with 10,000 Degrees staff Yessenia Kuhn, Celina Del Toro Moreno and Stephanie Hamilton.

10,000 DEGREES ACADEMIC SUPPORT VOLUNTEERS

Thank you for being ONE DEGREE of change!

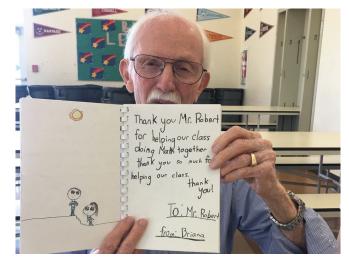
The 10,000 Degrees Academic Support Program matches volunteer tutors with students from low-income backgrounds in Marin County public schools.

Established in 1997 as Marin County School Volunteers, the organization began with 40 volunteers in six Marin County public school districts. Today, the 10,000 Degrees Academic Support Program has 200+

volunteers serving 5,000+ students in 26 Marin County schools. Our program provides academic tutoring, classroom support, and homework assistance for students in K-12. During the pandemic, our volunteers have done an amazing job of shifting all of their work with the students to be virtual.

We are very grateful to our dedicated volunteers and school partners. We appreciate all you do to bring the 10,000 Degrees Academic Support Program to our Marin County students!

Thank you to our Academic Support Volunteers who devoted their time to the 10,000 Degrees students during the 2019-20 school year!



Bob Neuhaus, 10,000 Degrees Academic Support Volunteer

Ellie Ahlgren Debbie Alcouloumre Mickey Allison Laura Anderson Marilyn Angelo Lori Bachman Margie Baer Keith Baker Kim Barker Nance Becker Kim Belgarde Dorothy Bentley **Richard Bernstein Richard Bohnet** Margaret Brandt Josh Brier Rhea Brown Ronald Brown Bob Cahn Anekah Calderon Pat Carlone Rodrigo Castro

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Debra Fletcher 10,000 Degrees Academic Support Coordinator with students

I'M POSITIVE

Period 2

One of my mentees, a fourth grade Marin City ELL (English-Language Learner) math student, had missed several lessons. I sat in on the math teacher's lesson on Zoom, then had a combination FaceTime/ Zoom call with the student separately. We did the math problems together in real time. His mother then sent me a text 'Muchas gracias por estar pendientes de mijo, un millon a gracias' — 'Thank you so much for watching over my son.' This text from a busy mom brought tears to my eyes.

10,000 DEGREES ACADEMIC SUPPORT SCHOOL PARTNERS FOR THE 2019-20 SCHOOL YEAR

Thank you for your partnership!

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Bolinas-Stinson Elementary

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Bahia Vista Elementary Coleman Elementary James B. Davidson Middle Laurel Dell Elementary San Pedro Elementary San Rafael High Short Elementary Terra Linda High Venetia Valley K-8

Partner Schools in Sausalito Marin City School District

Bayside Martin Luther King Jr. Academy Willow Creek Academy

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Tamalpais High

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10,000 Degrees middle school students from Bayside Martin Luther King Jr. Academy on a field trip at Oakland Museum of California in February 2020



Jennifer Vargas and her family 10,000 Degrees Alumna University of California, Davis, 2020 Jennifer Vargas

UC

D

UC Davis Grad _{Class of 2020}

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Young Hall

Department of Anthropology Department of Psychology

UCDAVIS

Lizbeth Najera-Muñoz

10,000 Degrees Donor Since 2020 New Board Member

I came to the US from Mexico when I was nine years old. I didn't know that I was undocumented until high school when I was trying to apply to colleges and a nonprofit who came to present about FAFSA said I couldn't apply. However, they told me about various private scholarships available.

As an immigrant, I felt getting an education was the only way to achieve the American dream.

My parents sacrificed a lot for me to be here. I'm the first in my family to graduate from college. Going to college and then to law school was the minimum I could do to honor them and make their sacrifices worth it.

The mission of 10,000 Degrees is very personal to me. I know first-hand how impactful the services are to the students who need them. I would have benefited greatly from 10,000 Degrees. Yes, our Fellows run workshops and help with financial aid and college applications, but they also give intangible help and positive reinforcement, saying "I support you and believe in you." I didn't get that growing up, I actually got the opposite. Many people discouraged me from going to college and law school, and didn't believe in me. I don't know how, but somehow I was able to believe in myself.

Now, I work for a big multi-national company that assists other international companies. It's intellectually challenging work, but by being on the 10,000 Degrees Board, I feel I'm helping the world be a better place for students whose challenges I know all too well.





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