More College Graduates
Changing the World
Last year, you made all the difference. YOU are why we celebrated record-breaking success rates—more college graduates who are changing the world. Your dedicated support has helped create a lifetime of opportunities for thousands of students and families and is growing a community where everyone belongs. Thank you.

Because of you, we awarded more scholarships to more students than in our 41-year history, and are already on track to surpass that number with $6M awarded to 3,000+ college students. Our college graduation rate of 80%+ remains strong—300+ students graduated college this year, 84 community college students transferred to four-year institutions and more than 9,500 received college knowledge and financial aid advising with many of our partner high schools achieving record-breaking FAFSA completion rates!

This year also marked the launch of our new Strategic Plan, 2022-2026: Grow College Success within our existing and new communities. With the deepest appreciation to a very generous Anonymous Donor, we received a multi-year, multi-million dollar investment to catapult the launch of our 5-year Strategic Plan. We grew our Fellowship Program by 30% to more than 53 Fellows, expanded to six new partner high schools, grew our community college success program throughout the Bay Area, and launched our new career success program. We are well on track to doubling the number of students to get to and through college by 2026.

We hope you enjoy reading about the impact of your dedicated support.

With deep gratitude and love,

Sandy Donnell
Chair, Board of Directors

Kim Mazzuca
President & CEO
"If it wasn’t for 10,000 Degrees, I wouldn’t have achieved the American Dream I always dreamt of as a child. This paved the way for my younger brother to follow in my footsteps and go to a 4-year university also thanks to 10,000 Degrees. He went through the same process and this past June graduated and is now working with an accounting firm. 10,000 Degrees has been instrumental for not only me but my whole family. Thanks to our education and experience, we helped start a family business for our parents, which we never saw as a possibility. Again, the Macedonio family is immensely thankful for this program and the positive impact it has had on us."

“My career path has been greatly helped by 10,000 Degrees and their mentorship program as they were able to connect me with an amazing mentor (Marissa P). She gave me insight on the professional world and prepared me to navigate through it. From job interview preparation to professional development in the workplace, both 10,000 Degrees and Marissa played an important role in helping me land a job after graduation and getting my career started!”
MISSION

To achieve educational equity and to support students from low-income backgrounds to and through college to realize their full potential and positively impact their communities and the world.

OUR VALUES

WE BELIEVE

• In the great potential of all students.
• Every student should have equitable opportunities to a quality education and to graduate from college.
• All our students and alumni are changemakers.
• Students and their families, schools and communities each play a critical role in educating our youth and strengthening our communities’ economic and social health.
• Educating all students to achieve their full potential is an urgent moral, social and economic imperative.
• Education is the foundation of a just and equitable society.

10,000 Degrees® is the leading, equity-focused scholarship provider and college success nonprofit in California.

Destine Lamonia
10,000 Degrees Alumna & Fellow. UCs California State University, East Bay, 2021
OUR FELLOWS LEAD THE WAY

Nothing is more powerful for our students than hearing, “we believe you can do it,” from a near-peer mentor. Being recent graduates and mostly 10,000 Degrees alumni, Fellows connect meaningfully with students through their shared experiences, content expertise, and unwavering belief in the potential of every student. Guided by seasoned Program Managers, Fellows also receive professional development, and many go on to become 10,000 Degrees managers and directors, and pursue graduate degrees.

53 Current Fellows*
33 Who Are 10,000 Degrees Alumni
114 Since 2012
46% of Staff Are Fellows

FROM ALUMNA TO FELLOW

“10,000 Degrees is the reason why I was able to go to college. As a DACA recipient, college was not something I knew I had access to. Thanks to the support and motivation from 10,000 Degrees I am now a college graduate. I graduated from UC Davis debt free and now I am paying it forward by coming back to the organization so that I can do what was done for me.”

Luz Hernandez
10,000 Degrees Alumna & Fellow
University of California, Davis, 2022

Fellow Jocelyn Salaverria at “Money Matters” event at Ida B. Wells High School in San Francisco.
WHAT WE DO

Support to, Through, and Beyond College

• College Pathways Awareness & Preparation
• College & Financial Aid Advising and Navigation
• Scholarships & Financial Aid Management
• College Success Support
• Community College Transfer Support
• Career & Graduate School Readiness
• Alumni Success

OUR MODEL

HOW WE DO IT

Equity-Focused, Student-Centered, and Strength-Based

• No GPA or Test Score Requirement
• Innovative Fellowship Program
• Near-Peer Coaching
• Embedded on Campuses & Virtually
• Community, High School & Post-Secondary Partnerships
• Campus Practitioner Workshops & Training

WHO WE SUPPORT

12,000+ High School & College Students

• 100% Low-income Background
• 93% Black, Indigenous, Latinx & People of Color
• 92% First in Family to College

BELIEVE. PARTNER. CONNECT.

Morrakot Ouneklap
10,000 Degrees Alumna & Former Fellow
San Francisco State University, 2021
University of California, Berkeley, 2017
“10,000 Degrees has supported and guided me throughout my entire college career! Without them, I would not have made it this far to pursue my bachelor’s degree in both Sociology and African American studies at UC Berkeley! They continuously come through for me with academic, financial and personal guidance, and I cannot thank them enough! I am ONE DEGREE.”

Rakia White
10,000 Degrees Alumna
University of California, Berkeley, 2022
### Our Impact

#### IMPACT BY THE NUMBERS

<table>
<thead>
<tr>
<th>MORE STUDENTS SERVED</th>
<th>WHO WE SERVE</th>
<th>LESS STUDENT DEBT</th>
<th>MORE FINANCIAL SUPPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>12,000+&lt;sup&gt;1&lt;/sup&gt;</td>
<td>$100%</td>
<td>87%</td>
<td>$6.4M&lt;sup&gt;1&lt;/sup&gt;</td>
</tr>
<tr>
<td>High School and</td>
<td>Low-Income</td>
<td></td>
<td>10,000 Degrees</td>
</tr>
<tr>
<td>College Students</td>
<td>Background</td>
<td></td>
<td>Scholarships Awarded</td>
</tr>
<tr>
<td>Served</td>
<td>93%</td>
<td></td>
<td>$17k</td>
</tr>
<tr>
<td>3,000+ college</td>
<td>Black,</td>
<td></td>
<td>Average Free Financial</td>
</tr>
<tr>
<td>students</td>
<td>Indigenous,</td>
<td></td>
<td>Aid Leveraged per</td>
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<tr>
<td></td>
<td>Latinx &amp;</td>
<td></td>
<td>Student vs. $7.5k&lt;sup&gt;2&lt;/sup&gt;</td>
</tr>
<tr>
<td></td>
<td>People of</td>
<td></td>
<td>nationally</td>
</tr>
<tr>
<td></td>
<td>Color</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9,500 high school</td>
<td>92%</td>
<td></td>
<td>$32.5M&lt;sup&gt;1&lt;/sup&gt;</td>
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<tr>
<td>students</td>
<td>First in</td>
<td></td>
<td>Total Financial Aid</td>
</tr>
<tr>
<td></td>
<td>Family to</td>
<td></td>
<td>Leveraged</td>
</tr>
<tr>
<td></td>
<td>College</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Our Fellows’ 1:1 support helps students take out the least amount of loans and leverage as much free financial aid as possible to graduate with little to no debt.
MORE GRADUATES
BEATING THE ODDS

More College Students Graduating

80%+
10,000 Degrees 4-year College Students Who Earn Bachelor’s Degrees

300+
Class of 2022 Graduates - Our Largest Graduating Class Ever!

Strong Community College Pathway

3x
Rate that 10,000 Degrees Community College Students Transfer to and Graduate from Four-year Colleges

Community college is a strong pathway to a 4-year degree.

More Students Completing FAFSA & CADA

97%
of 10,000 Degrees Students Complete FAFSA (84%) or CADA (13%) vs. 66% of their national peers

All students are statistically more likely to attend college if they complete FAFSA/CADA.

---

1 as of Nov 2022
2 Education Data Initiative - “How Do People Pay for College?” (Apr 2022)
4 the Free Application for Federal Student Aid and California Dream Act Application
5 Source: Education Data Initiative - “Financial Aid Statistics” (Feb 2021)
6 Source: NCAN - “Students in Higher-Poverty School Districts Are Less Likely to Apply for Financial Aid” (Dec 2019)
WHERE OUR STUDENTS ATTEND COLLEGE

3,000+ College Students
170 Four-Year Colleges
56 Community Colleges

Berkeley
California State University Northridge
California State University Sacramento
California State University Stanislaus
City College
College of Marin
Contra Costa College
De Anza College
Dominican University
Evergreen Valley College
Foothill College
Harvard University
Howard University
Île des Pins
Mills College
Mission College
MiraCosta
MIT
NYU
Oregon State University
Pepperdine
Pomona
Princeton University
Sacramento City College
San Diego State University
San Francisco City College
San José State University
Santa Rosa Junior College
San Francisco State University
Santa Clara University
Sonoma State University
UC Berkeley
UC Davis
UCI
UC Davis Merced
UCI
UCR
UCSD
UC Santa Barbara
UC Santa Cruz
Yale
WHERE ARE OUR ALUMNI TODAY?

Since 1981

20,000+
10,000 Degrees alumni

$90 million
Financial assistance awarded

EMPLOYMENT SECTORS

- For-Profit Corporation/Company
- Non-Profit
- Healthcare
- Education
- Government/Public
- Self-Employed

DEGREES EARNED

98%
Bachelor’s Degrees

18%
Master’s Degrees

1%
Doctorate

Results from Alumni Survey conducted by 10,000 Degrees Feb-Apr 2022
10,000 Degrees’ alumni are transforming the world in ways large and small. Many of our alumni come full circle by mentoring and supporting 10,000 Degrees students as 10,000 Degrees Fellows, as employers and internship providers, and as volunteers and mentors for our Career Success program. Alumni are also invited to join the Young Professionals & Alumni Council (YPC), a group of young leaders with a common interest in giving back by supporting students from low-income backgrounds in pursuit of their college and career goals.

**OUR ALUMNI ARE CHANGING THE WORLD**

Our alumni are realizing their full potential and giving back to the community through various roles. Here are some stories from our alumni:

**ANNIE XIAO**
Co-Chair, 10,000 Degrees Young Professionals & Alumni Council
Chief of Staff of FiscalNote ESG Solutions, FiscalNote, Inc.
University of California, Santa Cruz, 2015

**Finance:** “As a Chief of Staff, I lead a team of sustainability professionals to enable companies worldwide to become sustainability leaders and am dedicated to promoting diversity and inclusion. From deciding on my major to landing my first internship, Meritus (now merged with 10,000 Degrees) was with me every step of the way. I would not be where I am today without the supportive staff and mentors who guided me through my college and career journey. As 10,000 Degrees YPC co-chair, I’m excited to give back to this wonderful organization and uplift other 10,000 Degrees scholars.”

**ELIZABETH QUIROZ**
Social Worker Investigator, Dependency Legal Services
Arizona State University, 2023, M.A.
Sonoma State University, 2021, B.A.

**Government:** Utilizing her experience as a victim of human trafficking to advocate for children and adults.

**KATIUSKA PIMENTEL VARGAS**
Student clinician at University of San Francisco Internet & Intellectual Property Justice Clinic
University of San Francisco School of Law, 2023
University of California, Santa Cruz, 2017

**Law:** Supporting small businesses pro bono at USF Law’s Internet & Intellectual Property Justice Clinic.

LEARN MORE
Karla Santiago
Director of 4-Year & Alumni Success
ksantiago@10000degrees.org
**Public Health**: “Growing up in a low-income community, it was difficult to access resources and navigate higher education. I knew I wanted to go to college and study something to make an impact on the world, but I didn’t know how to get there. 10,000 Degrees’ one-to-one mentorship was so invaluable and rare. Through 10,000 Degrees’ financial support plus additional scholarships, I was able to study abroad twice and graduate from undergrad and grad school debt-free! 10,000 Degrees continued to support me when I returned to Berkeley to obtain a Master’s. As I graduated into an uncertain job market due to COVID-19 where global health job opportunities evaporated, 10,000 Degrees was still there with career counseling and employment workshops—helping me to secure a position at UCSF, where I’ve been able to contribute to COVID-19 response programming statewide and globally, as well as to maternal, child health, and HIV projects in India and Jamaica. I am grateful I had the opportunity to support my community throughout the pandemic and excited to see where my work takes me.”

**Transportation**: “As a college graduate, my impact has been encouraging the next generation to pursue a higher education and the importance of having a vision. Coming from Richmond, exposure to violence, drugs, and poverty is a story shared by many. My experience with 10,000 Degrees helped me become an ambassador for change who is empowered by success, as well as providing the opportunity to save my own life.”

**Financial Technology**: Building inclusive banking products & opening doors to future Latinx generations.

**Education**: Supporting students from historically marginalized communities.

**The Arts**: Connecting Latinx folks with their culture.
The pandemic is only exacerbating educational inequities. College enrollment and persistence is plummeting nationwide—especially among students of color and those from low-income communities. 10,000 Degrees is responding to the urgency of these accelerating educational inequities. By 2026, we are doubling down to reach more students and grow college success. 10,000 Degrees provides the relevant information, guidance, and resources for students from low-income backgrounds to earn their college degree and achieve their full potential.

FIVE IN FIVE - OUR STRATEGIC GOALS

one
Grow College Success

two
Grow a More Equitable, Effective Organization

three
Grow & Sustain Financial Support

four
Advance Systemic Change for Educational Equity

five
Extend Impact Beyond College Success
Fellows, Claudia Serrano (in the 10KD shirt) and Julisa Vargas (R) at the Contra Costa College welcome orientation with 10,000 Degrees’ scholarship recipients Yailin Sanchez (L) and Oswaldo Navarete.

Academic Success Volunteer Chris Hurwitz, Academic Success Coordinator Debra Fletcher, and Fellow, Lea Mixon welcoming students on the first day of school at Dr. Martin Luther King Jr. Academy in Marin City.

Program Manager Abigail Gonzaga Toxqui, 10,000 Degrees student José Gavidia, and Fellows Heidy Barrios Rojas and Miriam Fabian Garcia at the College of Marin transfer graduation ceremony.

San Francisco Fellows Jonathan Lopez, Luis Fernando Montejano, Amy Liao, Jocelyn Salaverria, Mirella Calvillo & James D’Haiti with President & CEO Kim Mazzuca (center) at the 2022 Alumni Changemakers Celebration.

Program Manager Itzel Sosa Cervera, 10,000 Degrees student Yuliana Morales, and Fellow Tashi Sherpa at the Santa Rosa Junior College transfer ceremony.

Fellow Willy Lepori and Program Manager Erick Munoz at the Napa Valley College Community Open House.
10,000 Degrees now serves students in eight Bay Area counties, Utah, and growing...

We are expanding our Fellowship program in new and existing communities, our financial aid through more scholarships, and our career and alumni success programming.

“I’m a first-time college student in my family. So everything was completely new to me. I feel like I had so many questions and I always turned to 10,000 Degrees and they always knew what to say so I never felt really lost with them.”

Britney Navarro
10,000 Degrees Student
University of California, Davis, 2024
Santa Rosa Junior College, 2022
The Utah Jazz partnered with 10,000 Degrees to help send underrepresented students in Utah to college, pledging to fund a four-year scholarship for a Utah university-bound student for each win starting in the 2020-21 season. Since then, The Utah Jazz has had 114 wins and awarded 114 scholarships, each paired with 10,000 Degrees comprehensive support! The team partnered with us because of our deep scholarship expertise and our national, 40+ year reputation as a leading equity-focused college success nonprofit serving thousands of first-gen students from low-income backgrounds and BIPOC communities.

“My involvement with 10,000 Degrees has opened many doors for me and helped me build great friendships and connections. They’ve given me amazing tools to continue to excel and reach all my personal and college goals. Before 10,000 Degrees, I was scared of how anxious and difficult college was going to be, but I have only felt ease on my journey. I truly believe I have people there who will help me if I ever do run into issues. I am super grateful!”

Rose Aranda
10,000 Degrees Student
Utah Valley University, 2026

We want our students to be set up for lifelong success. That’s why 10,000 Degrees’ support doesn’t end with a college diploma. Our Career Success program provides the foundation our college students and alumni need to become strong job applicants, grow their professional networks, and secure meaningful full-time employment by graduation.

Through strength-based advising, workshops, and resources, they can explore careers, network, learn job-seeking skills, gain work experience, and find guaranteed internships generously provided by our corporate partners. And now with the support of our corporate partners, individual supporters and alumni, we’re excited to announce the launch of our enhanced Career Mentor program, which will strengthen our impact.

LEARN MORE
Ann Schnuer
Director of Career Success
415.259.5951
ann.schnuer@10000degrees.org
THE POWER OF PARTNERSHIPS

10,000 Degrees collaborates with a vast network of partners who share our commitment to educational equity and our belief in the limitless potential of our students. By collaborating with schools, corporations, foundations, and scholarship funders, together we are helping students surmount the growing obstacles they face from college classroom to career.

“Even with so much wealth and opportunity in the Bay Area, first-generation students of color continue to face systemic barriers in accessing and persisting through their postsecondary journeys. Sobrato Philanthropies is honored to partner with 10,000 Degrees. With a laser focus on equity, they provide programming for students aspiring to attend both community colleges and four-year universities, without a GPA or test score requirement.”

Hana Ma
Program Officer,
Postsecondary Success
Sobrato Philanthropies
We support students in over **41 high schools** and **226 community colleges and universities** across the Bay Area and nationwide. We work directly with teachers, administrators, and counselors at our partner schools, and present “Train the Trainers” workshops to share best practices, such as how to support undocumented students, and how to help students complete financial aid applications—especially important now that it is a requirement for high school graduation.

**SCHOOL PARTNERSHIPS**

**TOP COLLEGE PARTNERS**

- California State University-Sacramento
- City College of San Francisco
- College of Marin
- Contra Costa College
- Napa Valley College
- San Francisco State University
- San Jose State University
- Santa Rosa Junior College
- Sonoma State University
- University of California-Berkeley
- University of California-Davis
- University of California-Merced
- University of California-Santa Barbara
- University of California-Santa Cruz
- Downtown High
- Abraham Lincoln High
- Marshall Thurgood High
- S.F. International High
- Ida B. Wells High

**Contra Costa**
- Sylvester Greenwood Academy
- John F. Kennedy High

**Marin**
- Archie Williams High
- Madrone High
- Marin Oaks High
- Novato High
- Redwood High
- San Andreas High
- San Marin High
- San Rafael High
- Tamalpais High
- Terra Linda High
- Tomales High

**Santa Clara**
- Andrew P. Hill High
- Independence High
- Overfelt High School
- Yerba Buena High

**Sonoma**
- Casa Grande High
- Creekside High
- Elsie Allen High
- Archbishop Hanna High
- Healdsburg High
- Laguna High
- Petaluma High
- Piner High
- Rancho Cotate High
- Santa Rosa High
- Sonoma Valley High

**Lake**
- Lower Lake High

“We are proud to partner with organizations like 10,000 Degrees that work hard to create opportunities and support a college-going culture for students to ensure full participation in their schools now and in the future.”

Glenn Vander Zee
10,000 Degrees South Bay-Peninsula Advisory Board Member
Superintendent, East Side Union High School

---

**LEARN MORE:**

Traci Lanier
Vice President
tlanier@10000degrees.org

Christopher Gonzales
Chief Strategy Officer
cgonzales@10000degrees.org
CORPORATE PARTNERS

As a 10,000 Degrees partner, your corporation can play a critical role in educating the next generation of professionals, in building a diverse talent pool, and in strengthening the economic vitality and social health of our communities. We are grateful for our many corporate partners that share a common goal with 10,000 Degrees to provide students from low-income backgrounds with greater access to career opportunities and resources.

There are many ways to partner with 10,000 Degrees, from volunteering, to internships, to mentoring, to providing grants and scholarships.

LEARN MORE
Megan Topping
Director, Corporate Engagement
415.451.4018
mtopping@10000degrees.org

“Okta is committed to creating tangible pathways that enable equitable access to opportunity and thriving careers in technology. Our partnership with 10,000 Degrees helps make that commitment a reality. Together, we’ve connected our employees and their students with career readiness, mentorship, and networking opportunities, and provided philanthropic support to support the organization in achieving its mission. We are proud to support 10,000 Degrees and the communities they serve.”

Erin Baudo Felter
VP, Social Impact and Sustainability

“Medtronic is dedicated to removing barriers for underserved students by providing access, support and resources to pursue STEM education and careers. We’re honored to partner with 10,000 Degrees in delivering comprehensive support through scholarships and mentorship opportunities that can uplift students and their entire communities.”

Lara Fedorov
Senior Portfolio Manager, Medtronic Foundation
BlackRock is proud to partner with 10,000 Degrees, an organization who shares our commitment to equity, and who works to strengthen communities by removing the barriers for students from low-income backgrounds to pursue higher education. We honored the role that they play in the Bay Area by selecting them as one of five recipients to receive the proceeds from BlackRock’s 2022 Giving Days.

Robert Fischbach
Head of the San Francisco Office, BlackRock

Isabela De Souza is a 10,000 Degrees Alumna who, through our Career Success program, successfully completed three summer internships offered by 10,000 Degrees at Dodge & Cox, Loomis Sayles, and BlackRock, where she was hired and continues to work at today.

“10,000 Degrees supported me in high school with the application process, financial aid, tutoring, and more until I earned my spot as an economics major at UC Berkeley. I’m grateful for the wonderful staff and mentors who pushed and believed in me along the way. Today, I’m proud to be connected to the 10,000 Degrees community and advocate for the Latinx community at BlackRock.”

Isabela De Souza
10,000 Degrees Alumna
Index Strategist at BlackRock
University of California, Berkeley, 2019
College of Marin, 2017
Thank you to our institutional partners who have invested in 10,000 Degrees to support our programs and our goal of serving over 12,000 students from low-income backgrounds annually.

Allensby Charity Fund
Bank of America Foundation
Buck Family Fund
Career Technical Education Foundation*
City of San Jose*
City of Santa Rosa
Community Foundation Sonoma County
County of Marin
Crescent Porter Hale
ECMC Foundation
Edna Wardlaw Charitable Trust
Fleishhacker Foundation
Fullerton Family Foundation
George H. Sandy Foundation
Gruber Family Foundation
Heffernan Foundation
Impact100 Sonoma
John Jordan Foundation
JP Conte Family Foundation
Justice, Justice Foundation
Kaiser Permanente Foundation
Kimball Foundation
Larry L. Hillblom Foundation
Leo M. Shortino Family Foundation*
Marin Community Foundation
Mellam Family Foundation
Michael and Susan Dell Foundation
Milagro Foundation
Napa Valley Community Foundation
Napa Valley Vintners
National College Access Network (NCAN)
Peter E. Haas Jr. Family Foundation
Quest Fund
Robert and Shirley Harris Family Foundation
Roger J. Trinchero Family Foundation
S. H. Cowell Foundation
San Francisco Foundation
Sand Hill Foundation
Santa Clara County Board of Supervisors*
Santa Clara County Office of Education*
Sidney Stern Memorial Trust
Sobrato Philanthropies*
Sonoma County Board of Supervisors
Sonoma County Office of Education
Sonoma Valley Vintners
Speedway Children’s Charities
Stupski Foundation
Taube Philanthropies
The Harry and Jeanette Weinberg Foundation
The Joseph Pedott Perpetual Endowment Trust
The Stanley S. Langendorf Foundation
The William H. Donner Foundation, Inc.
Union Bank Foundation
Utah Jazz Foundation*
Venable Foundation*
Wellington Management Foundation
West Marin Fund

* New Foundation Partner

LEARN MORE
Gracie Francisco
Director, Institutional Advancement
415.459.4241
gfrancisco@10000degrees.org
10000degrees.org/foundation-partners
10,000 Degrees proudly provides scholarships to students with significant financial need who exhibit a strong desire to go to college and accomplish their educational goals. The majority of the scholarships we administer are available to students from the eight Bay Area regions we serve, and who attend colleges both locally and across the nation.

Above & Beyond Scholarship Check

When a student is awarded a scholarship, that’s just the beginning! All 10,000 Degrees scholarship recipients also receive 1:1 mentorship and support from our trained Fellows both on and off campus during their entire college journey, whether students begin at a community college or four-year institution. Students and alumni can also access our Career and Alumni Success services, and join our Alumni LinkedIn group and Young Professionals & Alumni Council.

Scholarships by the Numbers

- 100% of our scholarships are focused on equity
- FY22: $4.7m in scholarships awarded
- FY23: $6.4m in scholarships awarded to date!
- 70+ scholarship partners

Leading Scholarship Partners

- Amyris
- Community Foundation of Sonoma County
- EAH Housing
- John A. Kouns Memorial Scholarship
- Marin Community Foundation
- Mt. Tamalpais College
- New Rhodes Education Fund
- Santana Foundation
- Utah Jazz NBA Team

Jin Choi
Director, Scholarship Programs
415.451.4002
jchoi@10000degrees.org
“Education can be life-changing. There is a power and importance in education and educational equity. In asking around, we learned of 10,000 Degrees’ outstanding results and inspiring work. We soon became donors and volunteers.

We believe 10,000 Degrees is the best college success organization in the country. 10,000 Degrees continues to efficiently deliver outstanding results and make a dramatic difference in the lives of thousands of low-income, first-generation students, their families, and our communities.

Education has made a difference in our lives and we want to continue to pay-it-forward, even after we have passed. Including 10,000 Degrees in our estate plans is an easy and effective way for us to play our small part in helping to level the higher education playing field and bring about educational equity. Having our estate plans in order is also important to make it easy for our family members to carry out our wishes.

If you care about educational equity, supporting 10,000 Degrees is a great way to do so. Given their decades long track record, business model, and extremely well-run organization, we are confident there will be a great return on our investment.”
MONTHLY GIVING
Your monthly gift helps us plan for the future and ensure our students get the year-round support they need to graduate.

MAKE A DONATION
Online or by check, every gift makes a difference in students’ lives.
10000degrees.org/donate

ESTATE & LEGACY GIFTS
Create a legacy of opportunity! Name 10,000 Degrees in your estate plan.
10000degrees.planmylegacy.org

GREAT WAYS TO GIVE
Our donors are all changemakers. We invite you to join the 10,000 Degrees community and become ONE DEGREE of change!

For a complete list of supporters, go to:
10000degrees.org/supporters

To become a donor, visit:
10000degrees.org/donate

SCHOLARSHIP
10,000 Degrees has the expertise to manage your organization’s or individual scholarship fund.

STOCK GIFTS
We welcome gifts of publicly traded stocks, mutual funds, and bonds.

MATCHING GIFTS & WORKPLACE GIVING
Double your donation! Many companies will match your gift to 10,000 Degrees.

10000DEGREES.ORG/WAYSTOGIVE
10,000 Degrees is a 501(c)(3) nonprofit organization. Donations to 10,000 Degrees are tax-deductible. Tax ID #95-3667812.

LEARN MORE
Caroline Silverstein
Chief Development Officer
415.451.4016
csilverstein@10000degrees.org
## A SMART INVESTMENT

**AUDITED FINANCIALS FISCAL YEAR**
**JULY 1, 2021 - JUNE 30, 2022**

### Statement of Activities

<table>
<thead>
<tr>
<th>Revenues</th>
<th>June 30, 2022</th>
<th>June 30, 2021</th>
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<tr>
<td>Grant Income</td>
<td>$10,066,984(^1)</td>
<td>$4,393,618(^1)</td>
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<td>Individual Giving</td>
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<td>Special Events Revenue</td>
<td>921,117</td>
<td>1,243,889</td>
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<tr>
<td>Program Services</td>
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<td>Other Income</td>
<td>-309,053</td>
<td>1,706,629</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>$21,399,323</strong></td>
<td><strong>$12,608,325</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs &amp; Scholarships</td>
<td>$10,190,698</td>
<td>$9,609,881</td>
</tr>
<tr>
<td>Administrative</td>
<td>1,485,352</td>
<td>1,269,597</td>
</tr>
<tr>
<td>Fundraising / Development</td>
<td>1,522,753</td>
<td>1,341,300</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$13,198,803</strong></td>
<td><strong>$12,220,778</strong></td>
</tr>
<tr>
<td><strong>Increase in Net Assets</strong></td>
<td><strong>$8,200,520</strong></td>
<td><strong>$387,548</strong></td>
</tr>
</tbody>
</table>

\(^1\) Includes multi-year grant funding.

\(^2\) Surplus noted is multi-year, restricted support for scholarships and programs.
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- America’s largest independent charity evaluator, Charity Navigator, has awarded 10,000 Degrees its top rating of Four Stars for nine consecutive years. This places us in the top 9% of all charities they evaluate.

- Game-changing support from major investors, including Marin Community Foundation, NPX Advisors Inc., the Stupski Foundation, Sobrato Philanthropies, and the Roger J. Trinchero Family Foundation.

- A multi-million dollar, multi-year investment received by anonymous donor to invest in our Strategic Plan 2022-2026 and grow college success in our Bay Area regions and beyond.
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We are grateful to our lead partners who believe in our students and invest in our work with their time, energy and financial support.

Thank you to the Buck Family Fund of the Marin Community Foundation for over 40 years of partnership and investment.
Yanny Jiang
10,000 Degrees Alumna
University of California, San Diego, 2022